



## Principal

### About Vistara Growth

Our client, Vistara Growth, is a Vancouver and Toronto-based, technology focused growth capital firm. Vistara provides flexible growth capital solutions to mid to later-stage technology companies across North America. Vistara is unique in its ability to create tailored investment structures comprised of debt, equity, or any combination thereof. Vistara's portfolio consists mostly of Enterprise SaaS businesses and they typically provide US\$10M-30M of subordinated or convertible debt to support growth initiatives.

Vistara is currently investing out of its latest US\$193M Vistara Technology Growth Fund IV LP and has successfully completed a first close on its fifth fund, which is anticipated to reach a final close of US\$400M.

### The Role:

Vistara is currently seeking an experienced leader with strong relationships in the technology sector to execute on the firm's investment strategy and portfolio management for its newest fund (Fund V). The ideal candidate is a go-getter – someone who can originate deals in the tech community and bring strong credibility within the sector to act as a trusted advisor to portfolio companies. This is a great opportunity to become a key member of a lean and integrated team with a relatively quick path to partnership for a top performer.

### Requirements:

- Minimum 10 years of experience in technology investing, investment banking, or in progressive leadership roles within the tech sector
- Credit experience is an asset, but not a requirement
- Strong network in the tech industry with an ability to build relationships and originate deals
- Comfort managing deal teams and leading negotiations
- Confidence adding value to companies as an advisor/board member (or board observer)
- A builder/entrepreneurial mindset and excellent self-driven work ethic
- Ability to contribute to fundraising efforts is considered a value add
- Willingness/ability to travel and attend networking events
- Outgoing, creative, flexible personality

If you are interested, please forward a copy of your resume to Katie Diamond-[katie@collinsexecutivesearch.com](mailto:katie@collinsexecutivesearch.com). All inquiries will be kept strictly confidential.