

Associate

About Vertu Capital:

Founded in 2017, Vertu Capital is a Toronto-based technology private equity firm that brings decades of global experience to high potential Canadian technology businesses. The team is investing out of Vertu Fund I in companies that are targeting transformational growth, either organic or through M&A, and have the flexibility to consider a variety of deal types and capital structures, with a focus on late-stage growth equity and mid-market buyouts. They take a collaborative and long-term approach to investing and offer meaningful thought partnership and access to a best-in-class global network of advisors to their portfolio partners. Vertu is dedicated to building a talented team and positive work culture and are looking for team members that are as excited as they are to create Canada's leading technology private equity firm.

The Role:

The Associate role offers talented and motivated professionals an opportunity to gain exposure to technology private equity in a growing firm. You will learn how to think critically in the context of analyzing technology investment opportunities, collaborate with management teams, and benefit from working directly with senior team members.

Responsibilities:

Deal Support & Evaluation:

- Support the team throughout the investment opportunity lifecycle by evaluating company presentations, participating in management meetings, helping to build their investment theses, conducting detailed company and industry research, identifying risks and mitigating factors, and assisting in various diligence workstreams
- Perform historical financial analysis and build dynamic financial models (including historical, pro-forma and forecast balance sheets, income statements, cash flow statements, capital structures, credit metrics, IRR) and various sensitivity analyses for key drivers of the financial model
- Prepare investment related materials

Portfolio Company Projects:

- Monitor and support existing portfolio companies on organic business development strategies, financing initiatives, and M&A opportunities

Other:

- Perform on-going research on the Canadian technology landscape and investment opportunities
- Foster a network of relationships with investment bankers and service providers
- Support the team with investor relation initiatives
- Assist in recruiting activities, including sourcing and interviewing prospective candidates

Requirements:

- 2+ years of experience in private equity, investment banking, transaction services, or consulting in the technology industry
- Completed an undergraduate degree in Business, Finance or another related discipline
- Keen interest in and understanding of private equity and technology investing
- Excellent financial modelling and valuation skills
- Strong analytical and research skills
- Superior oral and written communication skills
- Entrepreneurial mindset with a high degree of professionalism and integrity

If you are interested, please forward a copy of your resume to Aaron Collins - aaron@collinsexecutivesearch.com. All inquiries will be kept strictly confidential.